

Wedding Packages



Potomac Point Winery is a Tuscan styled venue, nestled in the heart of Northern Virginia, just outside Washington, DC. Imagine your winery wedding with a panoramic view of rolling vineyards followed by a beautiful reception in our romantic venue. Whether you prefer an intimate dinner party or a glamorous reception, Potomac Point Winery is the ideal location for your special day.



Wedding Event Spaces

Potomac Point Winery and Vineyard provides the perfect setting for your big day. Choose from several indoor and outdoor venues to create the atmosphere of your dreams. Whether you prefer an intimate rehearsal dinner for forty or a wedding reception for 250 we can bring your dreams to life.

Vines to Vows Package

The Vines to Vows Package encompasses all rental aspects of your wedding weekend. This package includes your rehearsal dinner in our romantic Barrel Room or Richland Patio; your ceremony under our hand-forged gazebo; your wine and cheese hour hosted on our Patio overlooking the vineyard; and your wedding reception in our grand Ballroom. The bride and her bridesmaids will get ready in our bridal salon while the groom and his groomsmen gather in a separate space. Grape stomping with your new husband for some amazing photos is also included.

Package seats up to 250 guests

Richland Ballroom & Patio

The Richland Ballroom, our elegantly appointed event wing is lined with French doors that open onto the 2,500 square foot sculpted patio, overlooking the lush vineyard below. Ideal for your reception, the Ballroom can meet your needs for additional space and entertaining with the flow of people extending onto the patio which holds an additional 100 people for a lovely wine and cheese hour.

Ballroom seats up to 250 guests

Ceremony Grounds

The Ceremony Grounds consist of a long and memorable aisle to walk down while your guests wait for your arrival at the bottom of the vineyard. Your procession begins in our wine cave, crosses over our chic bridge and ends under our hand-forged gazebo surrounded by greenery.

Ceremony Grounds seat up to 250 guests

Barrel Room

The Barrel Room is filled with romantic ambiance. This is the perfect setting for rehearsal dinners or a private wine and cheese hour for your bridal party. Picture flickering candles perched on top of 100 aging oak casks filling the room with dancing shadows. Brick arches and stucco walls define the room architecturally, while bronze chandeliers give it a Tuscan accent.

Barrel Room seats up to 48 guests/ Cocktail style event for up to 65



Wedding Event Spaces Continued

Proposal Tower

The Proposal Tower is a romantic tower with seating for two. The tower has the best view of the rolling vineyards and sunset. It's the perfect intimate space for you to pop the question or celebrate an anniversary.

Coyote Wine Cave

The Coyote Wine Cave is named after the winery's first visitors. Just as the concrete began to set in the floor of the cave, a coyote and her pup toured the production level leaving behind a trail of tiny paw prints. Enter the cave through a pair of hand-made, two hundred year old chestnut doors adorned with hand-forged metal on one side and exit through a barrel shaped opening, carefully formed with laid brick on the other.

Wine Cave seats up to 35 guests/ Cocktail styled event for up to 45/ Ceremony seats up to 70

Bridal Salon

The Bridal Salon is a private space dedicated to the bride and her bridesmaids. This elegant space is perfect for primping and relaxing before the main event. With large floor to ceiling mirrors, hand-carved vanity, elegant chaise lounge and a private Juliet balcony this space is perfect for getting ready and the photos that come along with it.



Wedding Reception Inclusions

The rental of the Richland Ballroom & Patio includes the following:

- Premier Wine Tasting for two guests
- Luxurious Richland Ballroom or space of your choice
- Sculpted 2200 sq. ft. patio overlooking the vineyard (included with ballroom rental)
- Cake Cutting services
- Natural wood dance floor
- Ballroom chairs
- 5' round dinner tables
- Cake and gift table or barrel platforms
- Complimentary self-parking
- White glove service, by our professional and award winning staff
- Dedicated wedding team, consisting of your Sales Manager, Celebration Coordinator and Banquet Captain
- Cleaning and Security fees

Additional Vines to Vows Inclusions

In addition to the wedding inclusions above our Vines to Vows package includes the following:

- Hand forged wedding gazebo adorned with vines and grapes
- Bridal Salon with waiting area for your bridal party to enjoy while getting ready
- Space for Groom and groomsmen to gather prior to the ceremony
- Grape Stomping for Bride & Groom upon request
- Romantic Barrel Room for Rehearsal dinner

Dedicated wedding team services include

Your dedicated events team begins with your Sales Manager who will work with you to custom create the wedding package of your dreams. They are able to answer any questions you might have, tour you around the facility and work with you to uncover every last detail. From there your Celebration Coordinator will work with our in-house chef to coordinate a menu tasting, customize a tailored diagram for your big day and assist with your logistics timeline and winery coordination. On the day of your event your Banquet Captain will be of personal assistance with your highlighted reception moments, including such things as your dinner service and cake cutting.

Your dedicated wedding team is here to be sure your special day goes off without a hitch.

Additional Personalized Accents:



Wine Service with Dinner

Sparkling Wine Toast

Pre-ceremony refreshments

Sangria Bar

Mulled Wine Station

Port & Cigar Bar

Fire Pit

S'mores Bar

Grape Stomping
(Includes two barrels of grapes)

Corn Hole Set Rental



Frequently Asked Questions

What is the typical timing for an event?

Our standard full day, 8-hour package includes two hours for set up, five hours of event time and one hour for clean up. In the event that a client's décor will require a longer set-up time, additional staffing fees will be applied based on availability.

Note: All outside amplified music must conclude by 11:00pm, events must conclude by 1:00am.

Will I be allowed to have a rehearsal the day before my event?

Yes, we will provide a space to host your rehearsal the day prior to the wedding at no additional charge. You will have access to this space for one-hour, based on availability. Although we cannot guarantee the rehearsal space will be the same venue as the actual ceremony, we will be sure a space is available to your group for walking through the ceremony details.

What is the rain backup plan for my outdoor ceremony?

We have several indoor options available for your Ceremony & Cocktail Hour; we will view these options during your site visit.

Do you allow the space to be decorated?

Yes, we do allow decorations in our venues with some guidelines set in place to protect the integrity of the space. We do not allow anything to be applied to the building that may cause damage. All flames must be contained inside a hurricane or a similar product. Birdseed, bubbles, real rose petals and specified sparklers are allowed outside only. Please consult with your celebration coordinator prior to any decoration decisions.

May we use the fire pit?

The use of our fire pit is permitted. We will provide the necessary equipment, set-up and cleanup for \$100.00. Ask about our S'mores package!

Are dogs permitted at the winery?

Absolutely! We are a dog friendly establishment; they are permitted in any outdoor spaces and inside the tasting room and wine cave.

When do I have access to the bridal salon?

With your Vines to Vows package you and your bridesmaids will have full access to the bridal salon beginning at 11:00am on the day of your event. We can accommodate earlier access upon request and availability, for a fee of \$25.00/hour. You may leave your belongings in the salon for the duration of the event. All items must be collected by the conclusion of your event. Potomac Point is not responsible for any items left behind.

FAQs Continued

Do you provide day-of wedding planning?

We do provide a day of Celebration Coordinator; however we do not provide wedding planning services. Potomac Point would like to provide you with the best possible service, to insure we do so we provide a celebration coordinator to assist with your big day. They are there to coordinate our staff and be sure that we are in line with your desired timeframe and specifications. We recommend hiring a planner for any additional needs concerning ceremony planning, transportation, décor consultations, etc. Please see our list of preferred vendors for recommended wedding planners.

Do you offer a menu tasting?

Your Celebration Coordinator will coordinate your menu tasting approximately three months prior to your event. The final approved menu selections will determine the total cost for food and beverage. If you would like to conduct a tasting prior to signing your contract you are able to do so with a fee of \$50.00/person. This fee can be applied toward your total food cost once your event has been booked.

May I offer a choice of entrees?

We do allow a choice of pre-selected entrees for seated meals. We require that you provide place cards with an indication as to which selection was chosen, and a detailed table diagram. We are happy to accommodate guests with dietary restrictions, including vegetarian, vegan, and other allergies with advanced notice.

When do you need a final head count?

Your food and beverage guaranteed headcount must be received no later than 10 days prior to your event. After this time we are unable to accommodate a lower headcount.

Does Le Grand Cru Catering provide a wedding cake?

We do not include wedding cakes in our packages. We are happy to make recommendations for wedding cake specialists. Our packages do include our cake cutting services.

Will you tentatively hold our date until we can make a final decision?

We are unable to hold any dates on a tentative basis. Once the contract is signed and the initial deposit is made your date is secure!

What is your payment schedule?

Your refundable damage deposit is due at the time of signing your contract, along with 100% of your rental fee. 50% of your Food and Beverage is due four months prior to your event and your final payment is due ten days out. Flexible payment schedules with additional smaller increments can be made.



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